

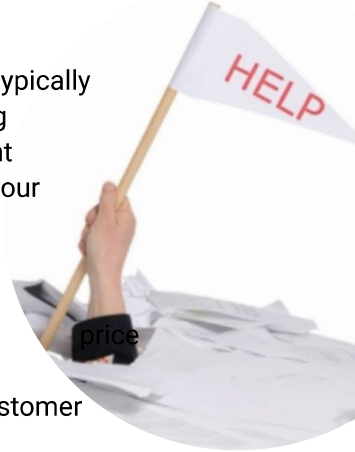
# Focus On The Process Ltd, here to help you.

With experience and know-how I can help you identify, navigate, and resolve the challenges impacting your day to day performance .

The challenges impacting manufacturing today can be best described by two simple categories. Those hurting your performance, I call '**Pain Points**', and where you have reasonable performance, but you know more can be done, I call these '**To Be Better**'. Both of these I can help with.

**Pain Points** vary between sectors and companies, but typically account for 80% of the issues impacting manufacturing performance. They give you a feeling of chaos, constant firefighting and eventually have a destructive force on your profitability and business sustainability. Just some 'Pain Points' I have encountered -

- Persistent late deliveries
- Rising costs, but the customer won't accept or agree increases
- Un-resolved customer complaints, leading to poor customer satisfaction
- High operating costs impacting profit and cashflow performance
- Constant machine and equipment breakdowns



**To Be Better** is every business owners desire, but how to achieve this, is often the challenge. While 'To Be Better' is not an immediate threat. However with time it will have a negative influence on your sustainability and eventually become tomorrows 'Pain Point'. Questions typically faced and holding us back -

- I want to improve (be better), but unsure where and how to start
- I'm not sure what good looks like
- I don't have the right people to make it happen
- It sounds too complex and expensive
- We don't have time to improve



**How do I help you alleviate 'Pain Points' or take those steps 'To Be Better'?** With an unbiased and pragmatic approach, and providing customised solutions by -



- Working with your teams to identify and implement the transformation plan you need to succeed.
- Training your teams to embrace continuous improvement skills, creating an environment for success.
- Developing process documentation and system controls to sustain your operational performance.

If any of this sounds familiar, is your current day to day, or you just want to know more, please contact me for a no-obligation discussion and to arrange a free operational health check.

## What others say..

*'Jonathan's style, knowledge and experience enables him to engage and empower all colleagues to achieve and share success..to identify key opportunities for improvement, and then work with the team to develop and deliver the plans and objectives to deliver the agreed goals'*

**Supply Chain Manager, Manufacturer/supplier**

*'always found working with Jonathan a rewarding experience. Not only is he extremely knowledgeable, driven and results focussed, he has a great style that leads to strong people engagement'*

**Director, Management Consultancy**

*'a solid, people-oriented approach to metrics-based continuous improvement. Jonathan's focus is consistently on systems, methods, and training, leading to measurable and sustainable process improvement....always both productive and pleasant to collaborate with'*

**Owner, Operations Consultancy**

*'extremely knowledgeable in deploying the lean manufacturing tools and techniques at the shop floor level'*

**Operations Manager, Automotive supplier**

*'true pleasure to work with, I did appreciate his direct/straight way to approach a problem, look for solutions and implement containment and corrective actions...operations excellence is a natural part of him. Very knowledgeable, determined and curious, a true team player who delivers results'*

**VP Global Operations, Manufacturer/supplier**

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**Your partner to optimise resource & activity, delivering measurable business transformation**